



### October 2011 Residential Sales: New Hampshire

#### Unit sales

County	YTD 2010	YTD 2011	% change	Oct-10	Oct-11	% change
Belknap	561	547	-2.5%	52	73	40.4%
Carroll	593	621	4.7%	85	80	-5.9%
Cheshire	489	481	-1.6%	60	57	-5.0%
Coos	255	248	-2.7%	26	32	23.1%
Grafton	627	584	-6.9%	71	65	-8.5%
Hillsborough	2,271	2,307	1.6%	183	216	18.0%
Merrimack	934	937	0.3%	91	98	7.7%
Rockingham	2,029	2,154	6.2%	182	207	13.7%
Strafford	783	783	0.0%	54	78	44.4%
Sullivan	288	298	3.5%	16	28	75.0%
<b>Statewide</b>	<b>8,830</b>	<b>8,960</b>	<b>1.5%</b>	<b>820</b>	<b>934</b>	<b>13.9%</b>

#### Median Sale Price

County	YTD 2010	YTD 2011	% change	Oct-10	Oct-11	% change
Belknap	\$183,500	\$179,500	-2.2%	\$177,000	\$174,000	-1.7%
Carroll	\$190,000	\$180,000	-5.3%	\$177,900	\$194,500	9.3%
Cheshire	\$163,000	\$155,000	-4.9%	\$162,450	\$159,600	-1.8%
Coos	\$84,500	\$75,950	-10.1%	\$81,675	\$97,500	19.4%
Grafton	\$173,000	\$175,750	1.6%	\$172,000	\$155,000	-9.9%
Hillsborough	\$234,900	\$215,000	-8.5%	\$230,000	\$207,250	-9.9%
Merrimack	\$195,000	\$184,000	-5.6%	\$172,500	\$168,500	-2.3%
Rockingham	\$267,000	\$254,000	-4.9%	\$284,950	\$231,000	-18.9%
Strafford	\$200,000	\$189,900	-5.1%	\$212,500	\$188,000	-11.5%
Sullivan	\$150,250	\$140,000	-6.8%	\$144,900	\$144,950	0.0%
<b>Statewide</b>	<b>\$215,950</b>	<b>\$205,000</b>	<b>-5.1%</b>	<b>\$205,000</b>	<b>\$190,000</b>	<b>-7.3%</b>

YTD reflects cumulative data through October 31

Source: New Hampshire Association of REALTORS® / Northern New England Real Estate Network

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